



Results Briefing FY2009 2Q

ALPS ELECTRIC CO., LTD.

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Report of Business Results for FY2009 1H



Summary

(Unit: Billions of JPY)

		FY2008		FY2009			
		1 H Results		1 Q Results	2 Q Results	1 H Results	
	Electronic Components	181.5	60.4	75.7	136.2	-45.2	15.2
	<i>(AUTO Division)</i>	<i>(78.5)</i>	<i>(23.7)</i>	<i>(27.2)</i>	<i>(50.9)</i>	<i>-(27.6)</i>	<i>(3.5)</i>
	<i>(HM&I Division)</i>	<i>(103.0)</i>	<i>(36.7)</i>	<i>(48.5)</i>	<i>(85.2)</i>	<i>-(17.8)</i>	<i>(11.7)</i>
	Audio Equipment	122.2	35.4	39.7	75.2	-46.9	4.2
	Logistics and Others	28.0	12.4	13.0	25.5	-2.5	0.6
	Net Sales	331.7	108.3	128.5	236.9	-94.8 -28.6%	20.1 18.6%
	Electronic Components	1.1	-5.1	1.5	-3.5	-4.7	6.6
	Audio Equipment	1.0	-4.8	-0.8	-5.6	-6.7	3.9
	Logistics and Others	2.5	0.7	0.6	1.3	-1.1	-0.0
	Eliminations	0.1	0.0	0.2	0.3	0.1	0.2
	Operating Income	4.7 1.4%	-9.1 -8.5%	1.5 1.2%	-7.6 -3.2%	-12.3 ----	10.7 ----
	Ordinary Income	7.4 2.2%	-9.4 -8.8%	0.0 0.0%	-9.4 -4.0%	-16.8 ----	9.5 ----
	Net Income	0.8 0.3%	-8.4 -7.8%	-1.1 -0.9%	-9.6 -4.1%	-10.4 ----	7.2 ----
F	JPY/USD	106.11	97.32	93.65	95.49	-10.62	-3.67
X	JPY/EUR	162.68	132.57	133.74	133.16	-29.52	1.17

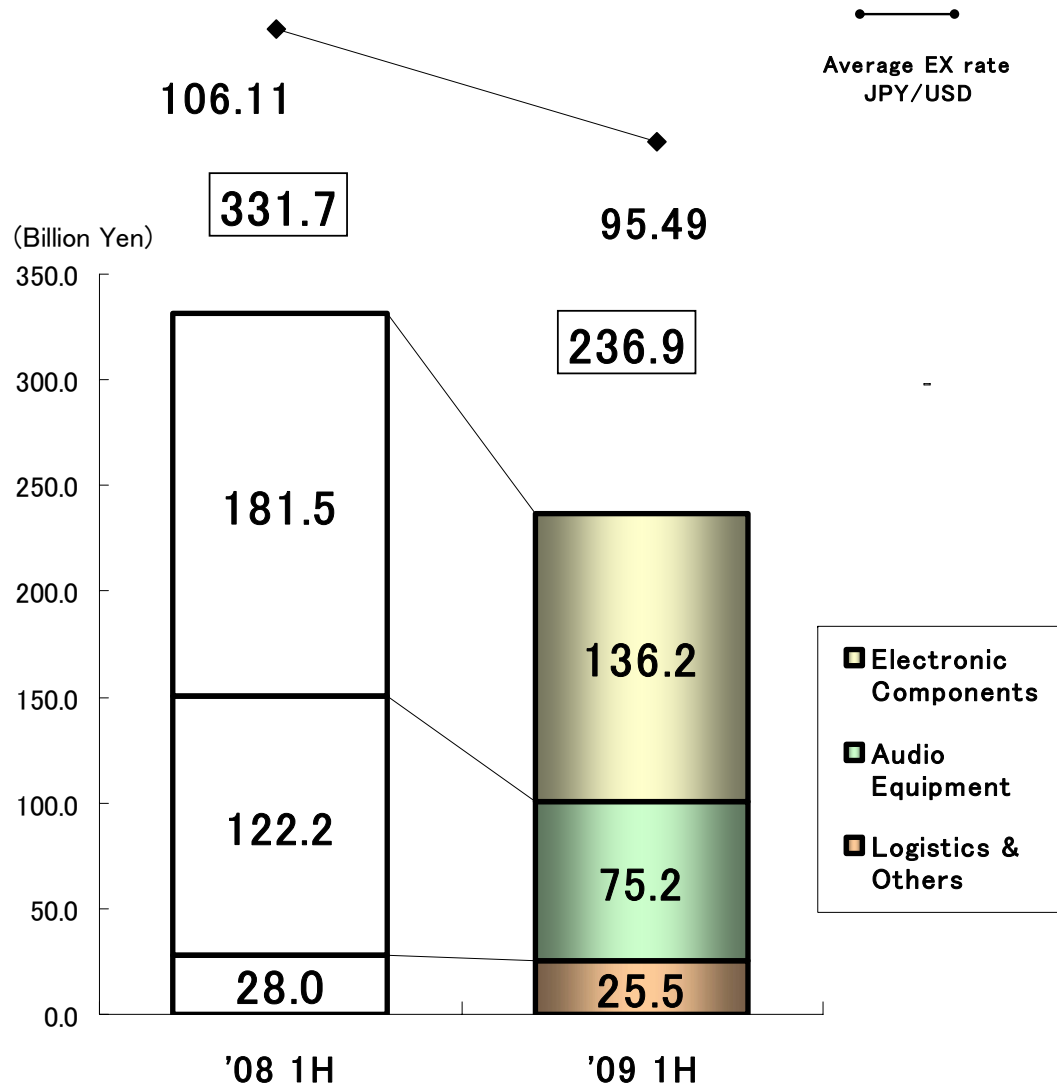
Note: FY2008 results for Divisions within Electronic Components have been approximated.

Report of Business Results for FY2009 1H



Change in Consolidated Sales

Change – 94.8 Billion Yen



◇ Effect of exchange rate

- 23.4 Billion Yen

- Depreciation of USD against JPY
- 4.8 Billion Yen
- Depreciation of EUR against JPY
- 7.5 Billion Yen
- Other currencies
- 11.0 Billion Yen

◇ Excluding exchange rate effect

- 71.3 Billion Yen

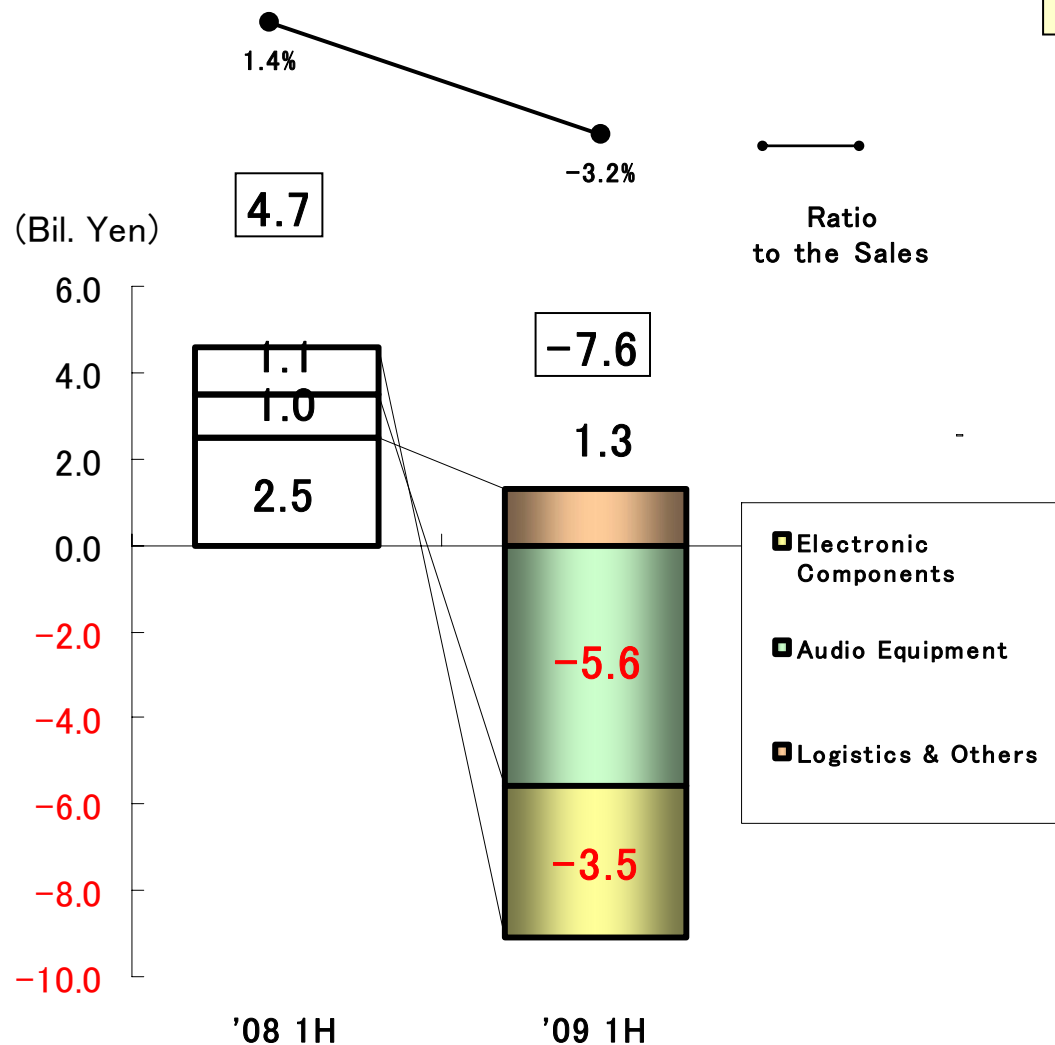
- Decrease in sales of Electronic
Components
- 28.5 Billion Yen
- Decrease in sales of Audio Equipment
- 40.2 Billion Yen
- Decrease in Sales of Logistics and others
- 2.5 Billion Yen

Report of Business Results for FY2009 1H



Change in Operating Income

Change -12.3 Billion Yen



◇Effect of exchange rate

- 5.8 Billion Yen

- Depreciation of USD against JPY - 1.9 Billion Yen
- Depreciation of EUR against JPY - 3.0 Billion Yen
- Other Currencies - 0.8 Billion Yen

◇Excluding exchange rate effect

- 6.5 Billion Yen

- Decrease in Electronic Components - 1.3 Billion Yen
- Decrease in Audio Equipment - 4.1 Billion Yen
- Decrease in Logistics/Other - 1.1 Billion Yen

(Note) Data shown is before elimination of consolidated accounts.

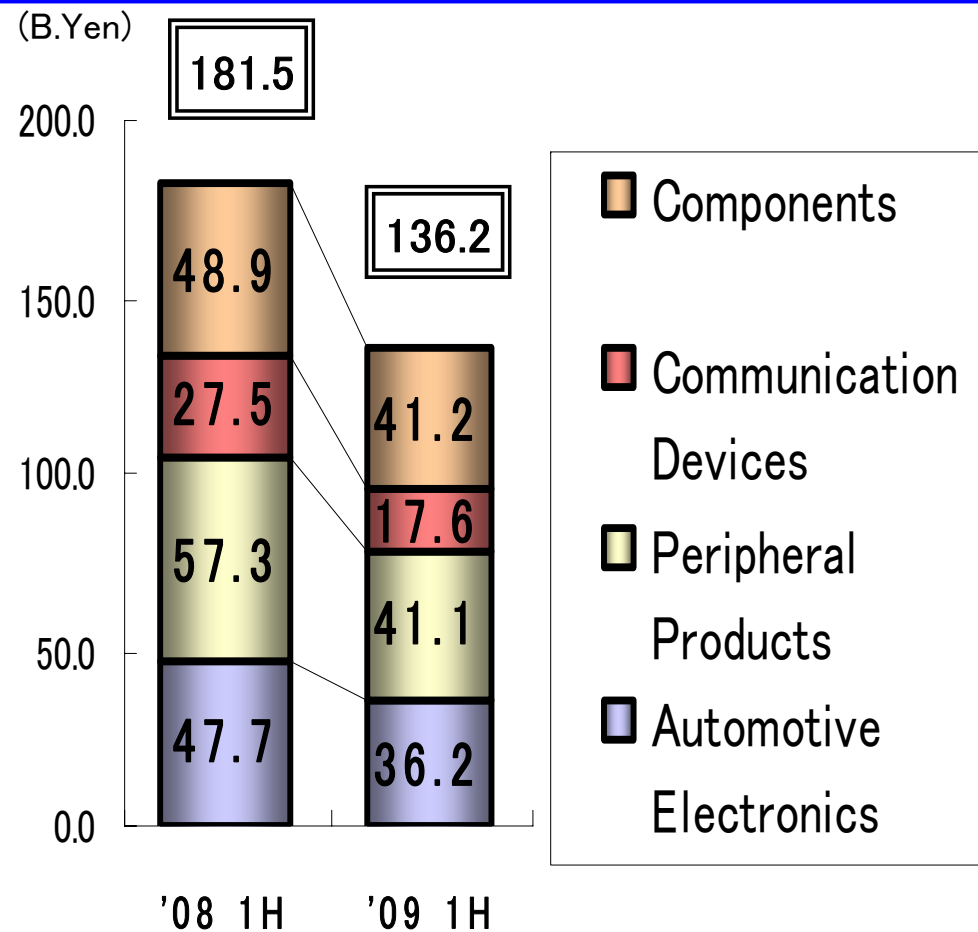
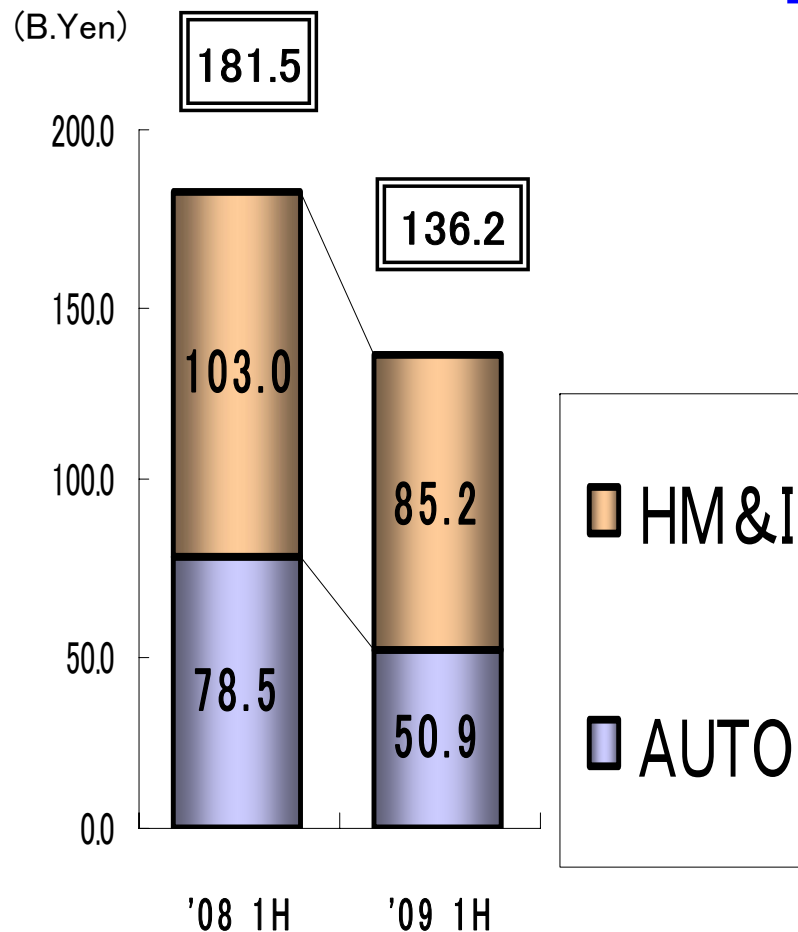
Report of Business Results for FY2009 1H

Overview of Electronic Components Segment



Breakdown of Sales

Recovered from last year end's bottom, reaching about 75% of the past year's results, yet still short of a full recovery.



Note: FY2008 1H results for business units within Electronic Components have been approximated.

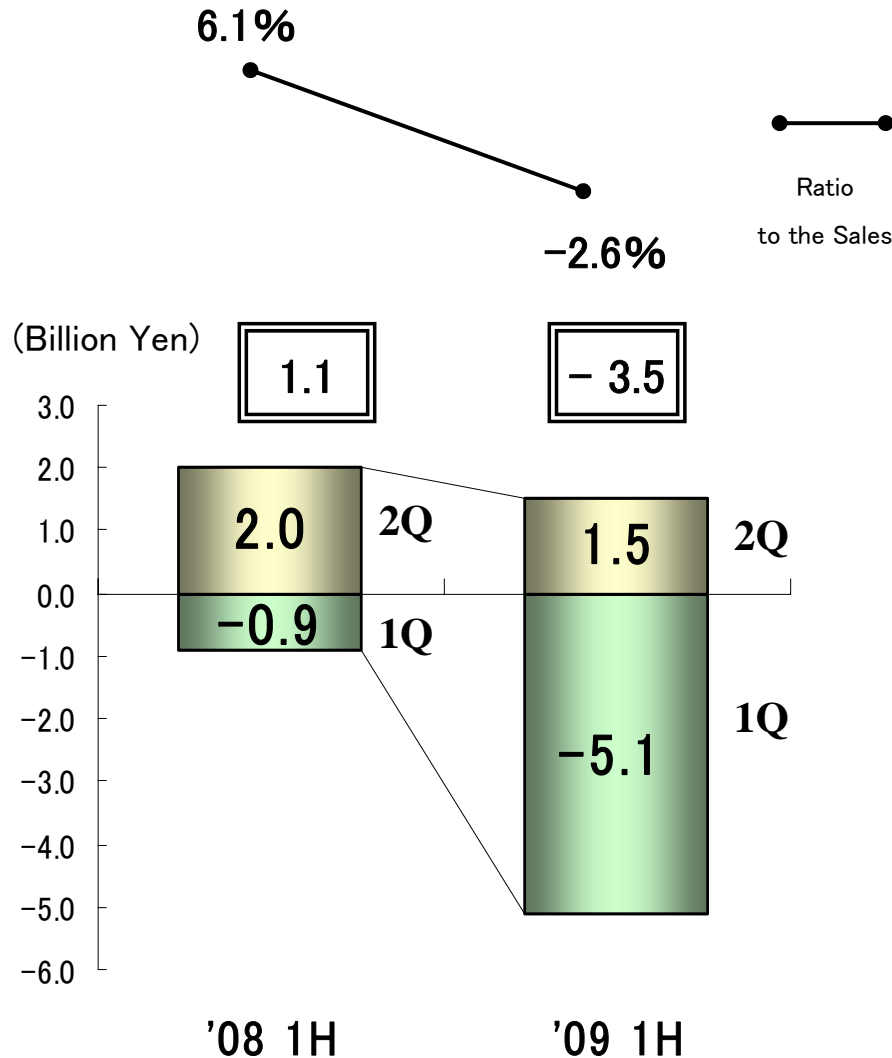
Report of Business Results for FY2009 1H

Overview of Electronic Components Segment



Change in Operating Income

Change – 4.7 Billion Yen



◇Effect of exchange rate

- 3.3 Billion Yen

- Depreciation of USD against JPY - 1.5 Billion Yen
- Depreciation of EUR against JPY - 0.8 Billion Yen
- Other Currencies - 0.8 Billion Yen

◇Excluding exchange rate effect

- 1.3 Billion Yen

- Decrease in Net Sales - 11.3 Billion Yen
- Decrease in fixed cost by Immediate Profit Recovery Plan.

Labor Cost + 2.5 Billion Yen

General expenses + 3.4 Billion Yen

Depreciation expense

+ 4.1 Billion Yen

Forecast of FY2009



Summary

(Unit: Billions of JPY)

	FY2008		FY2009				FY2009	FY09 2H				
	Results		1 H	2 H		Forecast	Difference vs.'08	Difference vs.'09 1H				
			Results	Forecast								
Electronic Components	291.9		136.2	130.8		267.0	-24.9	-5.4				
(AUTO Division)	(114.0)		(50.9)	(50.0)		(101.0)	-(13.0)	-(0.9)				
(HM&I Division)	(177.9)		(85.2)	(80.8)		(166.0)	-(11.9)	-(4.4)				
Audio Equipment	193.2		75.2	82.8		158.0	-35.2	7.6				
Logistics and Others	53.7		25.5	25.5		51.0	-2.7	0.0				
Net Sales	538.9		236.9	239.0		476.0	-62.9	2.1				
Electronic Components	-20.0		-3.5	2.0		-1.5	18.5	5.5				
Audio Equipment	-10.6		-5.6	2.6		-3.0	7.6	8.2				
Logistics and Others	3.9		1.3	1.5		2.8	-1.1	0.2				
Eliminations	0.2		0.3	-1.1		-0.8	-1.0	-1.4				
Operating Income	-26.5	-4.9%	-7.6	-3.2%	5.1	2.1%	-2.5	-0.5%	24.0	----	12.7	----
Ordinary Income	-23.3	-4.3%	-9.4	-4.0%	4.0	1.7%	-5.5	-1.2%	17.8	----	13.4	----
Net Income	-70.0	-13.0%	-9.6	-4.1%	0.6	0.3%	-9.0	-1.9%	61.0	----	10.2	----
F	JPY/USD	100.54	95.49	90.00		92.74	-7.80	-5.49				
X	JPY/EUR	143.48	133.16	130.00		131.58	-11.90	-3.16				

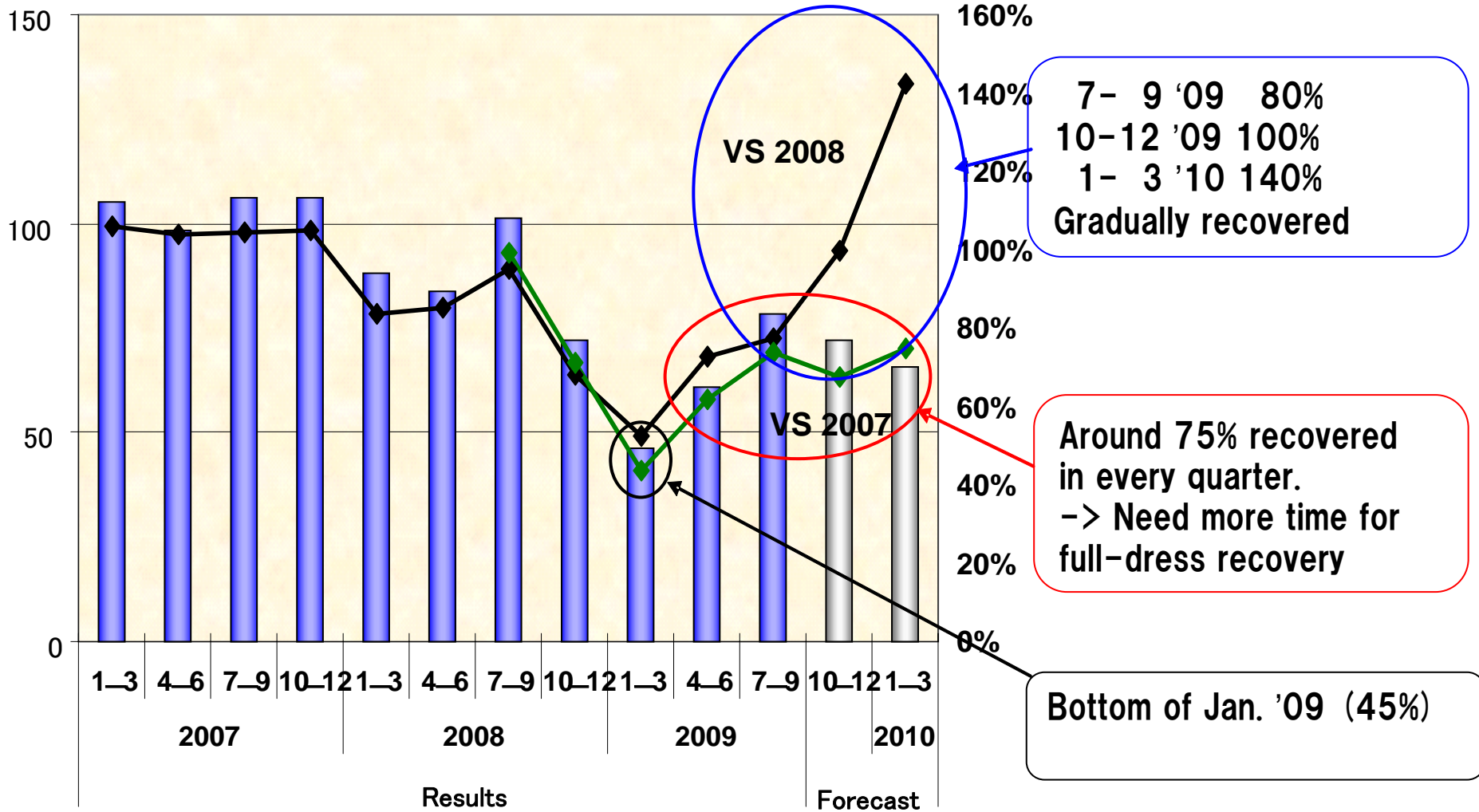
Note: FY2008 results for Divisions within Electronic Components have been approximated.

Forecast of FY2009 Overview of Electronic Components Segment



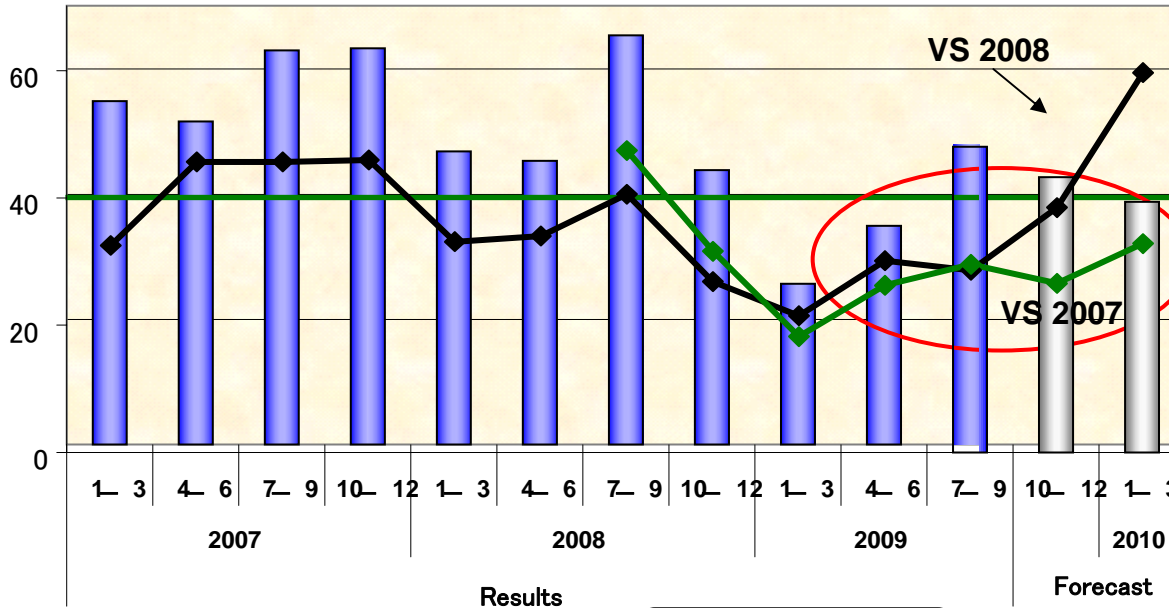
Sales Trend

(Billion yen)



Sales
(Billion yen)

Home & Mobile

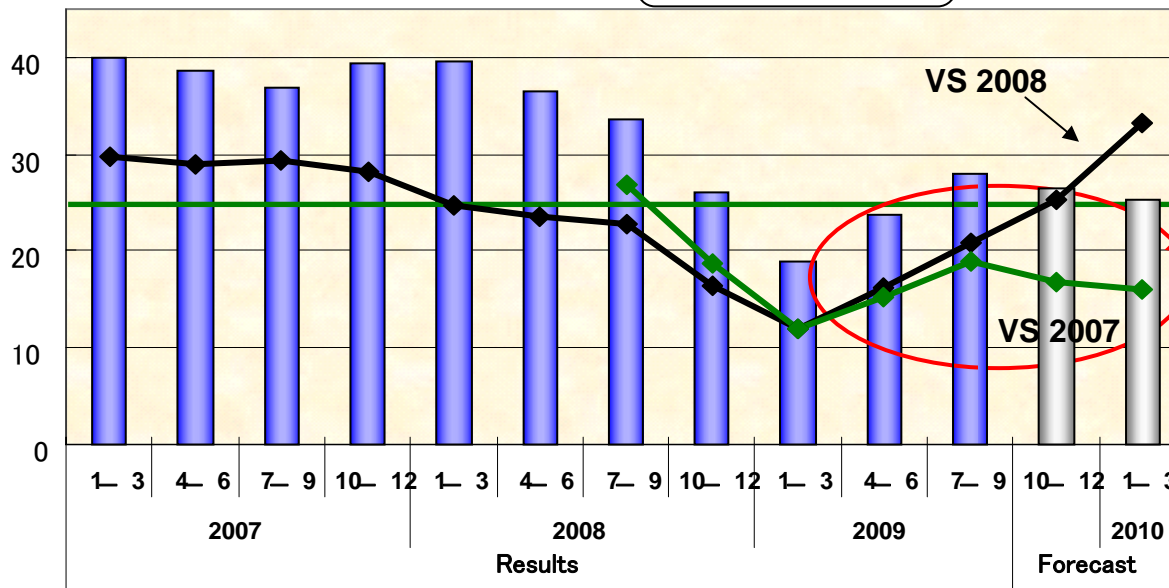


Compared to regular years, the year end shopping forecast lacks momentum due to mild recovery and advance sales in digital devices such as mobile phones, PCs, flat panel TVs, and games.

Main Products
 Volumes, Switches, Connectors, Sensors, Touch Panel devices, Optical devices, Key boards, Controller for gaming devices, Tuners, Communication devices, Printers etc.

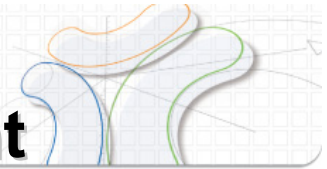
Sales
(Billion yen)

Automotive



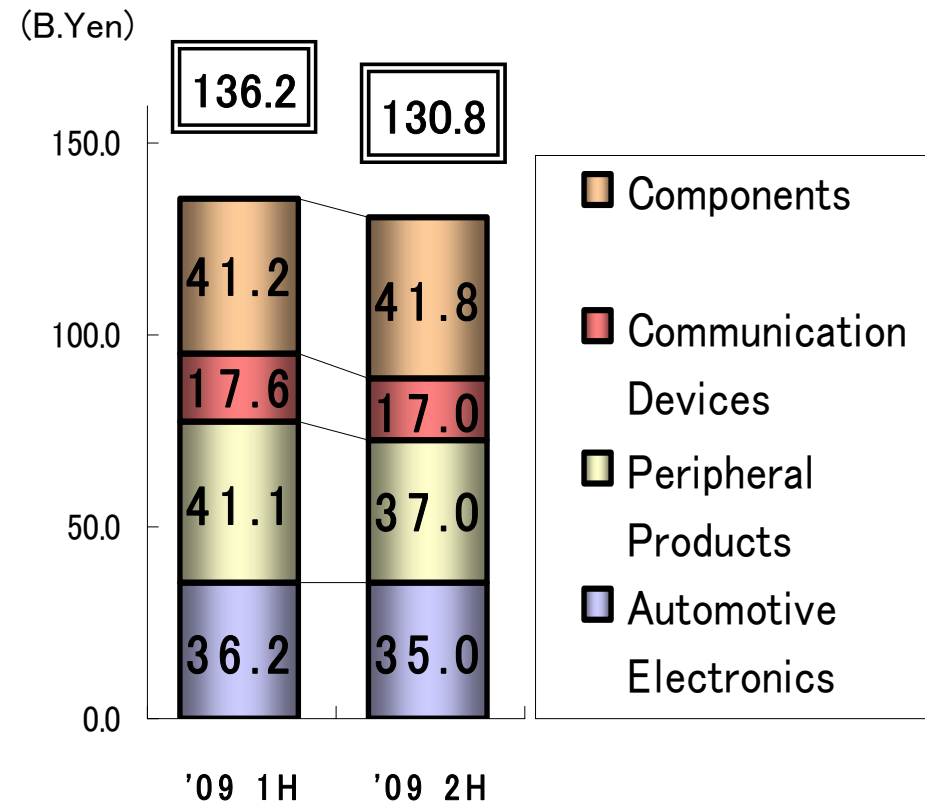
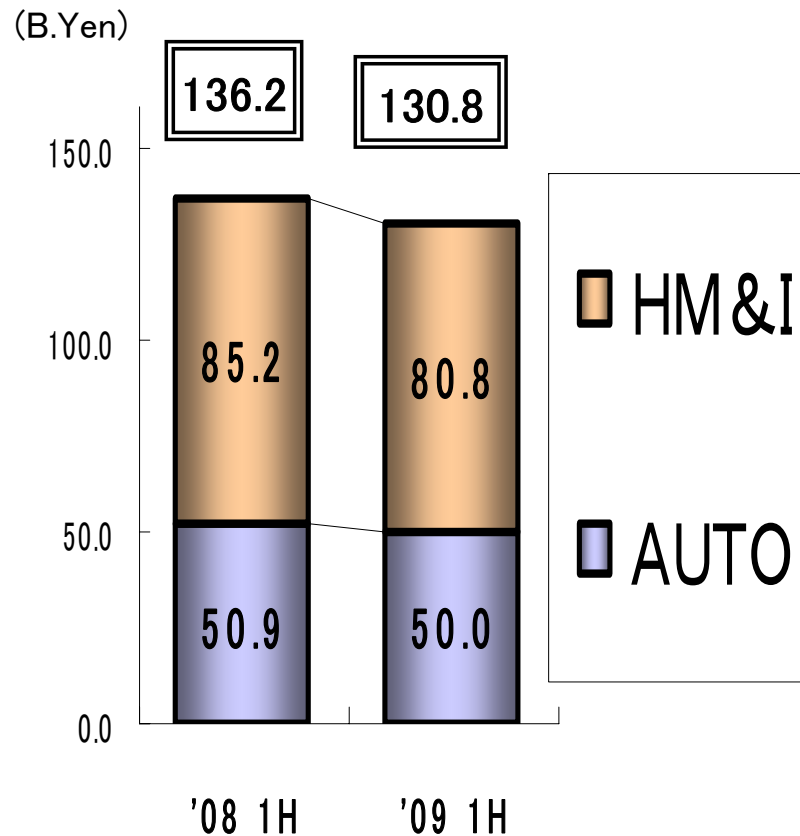
Sales increased due to automobile purchase incentive programs in various countries, yet where such programs have finished excess inventory has also increased.

Main Products
 Switches, Encoders, Sensors, Modules for Air conditioning, doors, steering wheel and key less entry system, Haptic Commanders™



Breakdown of Sales

- 4Q forecast is still unclear, basically remains unchanged
- Estimate that sales of game-related products will peak during the holiday season and then drop

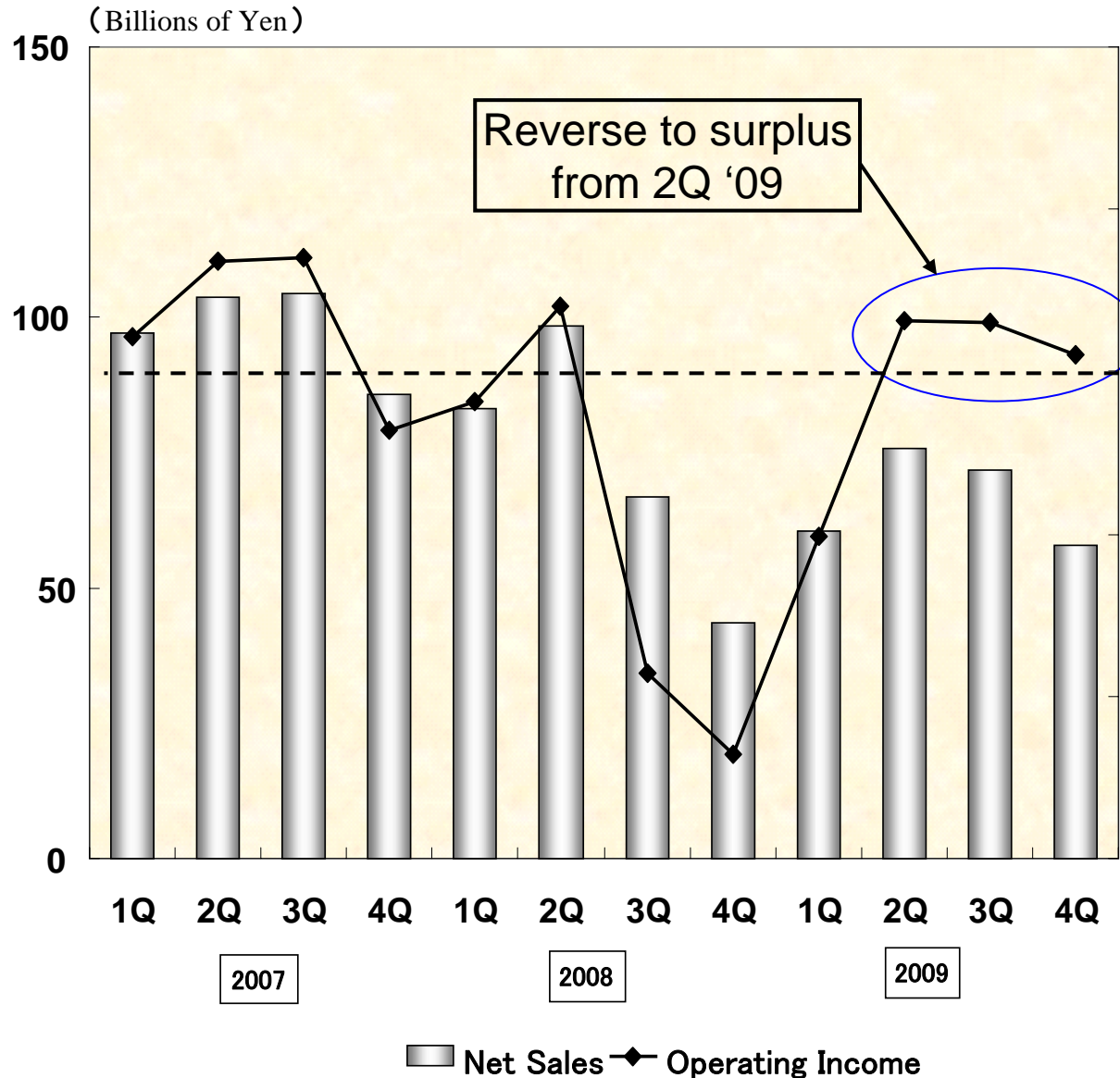


Forecast of FY2009

Overview of Electronic Components Segment



Recovery of Operating Income



<Progress in Structural Reforms Measures>

1. Global Headcount (Regular payroll)

(Persons)

'08/9	41,000 (23,900)
'09/3	28,400 (21,100)
'09/9	34,700 (21,100)

2. Sites Reorganization Plan (Domestic)

- 5 •Soma Plant (Fukushima Pref.)
- (Overseas)
- 10 •Shanghai Plant (China)
- Milton Keynes Plant (UK)
- Sales bases integration (EU)
- 15 •Merger Integration (USA)

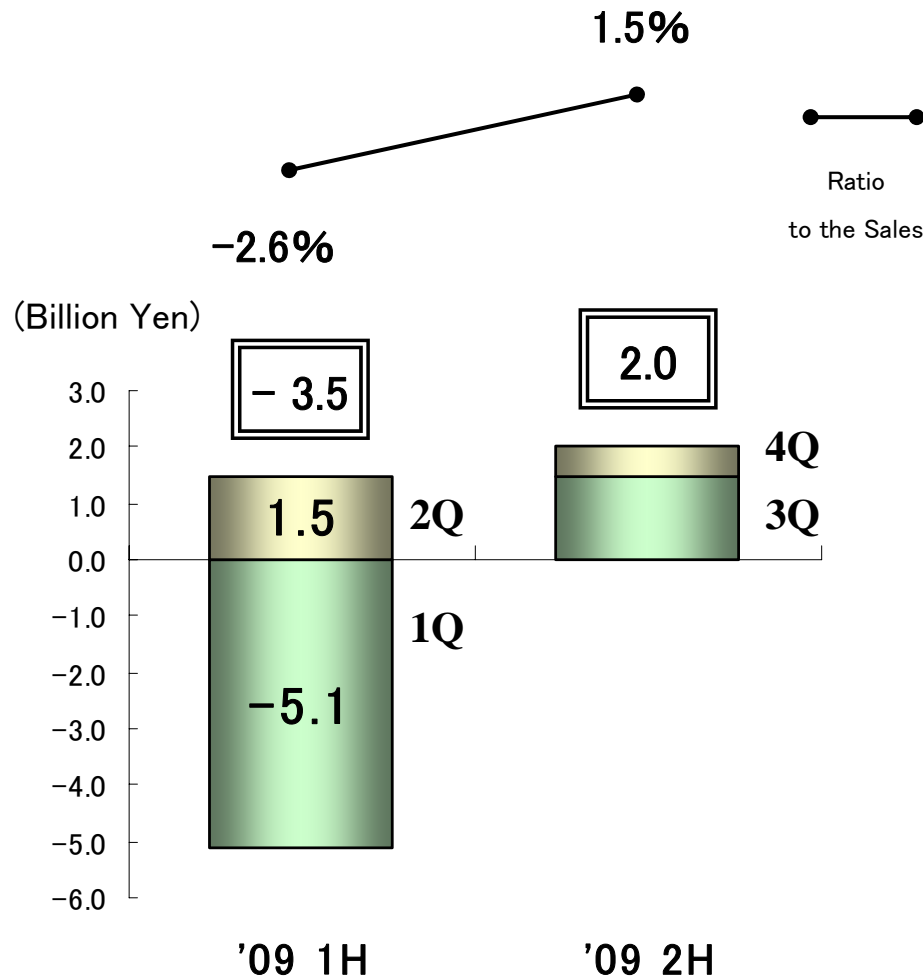
※ Limited to determined plans by Mar. 2010.

Forecast of FY2009

Overview of Electronic Components Segment



Change in Operating Income



Change – 4.7 Billion Yen

◇ Effect of exchange rate

- 1.1 Billion Yen

- Depreciation of USD against JPY
- 1.0 Billion Yen
- Depreciation of EUR against JPY
- 0.1 Billion Yen

◇ Excluding exchange rate effect

+ 6.6 Billion Yen

- Decrease in Net Sales
- 1.0 Billion Yen
- Decrease in fixed cost by Immediate Profit Recovery Plan and Structural Reforms Measures.

Variable Cost + 3.5 Billion Yen

Fixed Cost + 4.1 Billion Yen

(General expenses +2.0 Depreciation expense + 2.1)

(Reference) Effect of Fluctuation of Exchange Rates

■ Amount Affected to Sales and Operating Income Per ¥1

< Consolidation Base >

- Sales:

 - 0.12 Billion Yen/month against USD

 - 0.04 Billion Yen/month against EUR

- Operating Income:

 - 0.04 Billion Yen/month against USD

 - 0.02 Billion Yen/month against EUR

< Electronic Components Segment >

- Sales:

 - 0.07 Billion Yen/month against USD

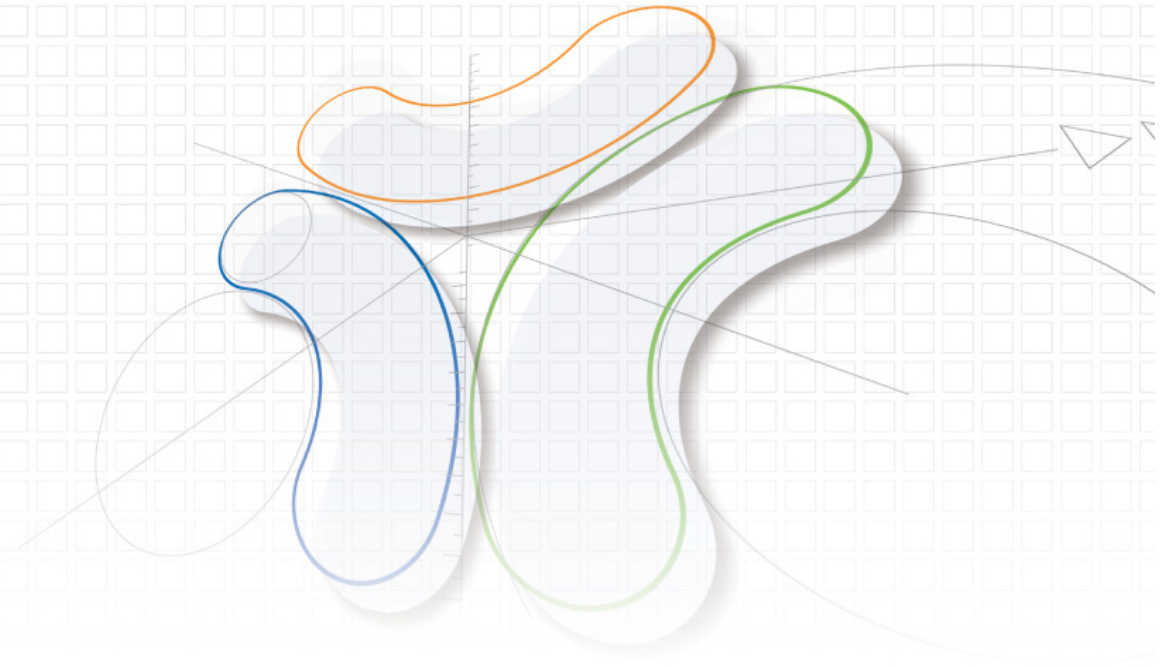
 - 0.02 Billion Yen/month against EUR

- Operating Income:

 - 0.03 Billion Yen/month against USD

 - 0.00 Billion Yen/month against EUR

(Note) Based on the results of FY2009 2Q



End

The contents included in this presentation are based on currently available information. To the extent that statements in this presentation do not relate to historical or current facts, they constitute forward-looking statements based on current assumptions and beliefs. Alps Electric cannot guarantee the outcome of these forward-looking statements. Finally, the information in this presentation is not subject to inspection by certified public accountants.

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Consolidated financial results FY2009 1H (End 2010/03)

Basic Datas

11th Nov., 2009

Alps Electric Co., Ltd.

1. Outline

(Unit : 100 million Yen)

	FY2008					FY2009			
	1 Q	2 Q	3 Q	4 Q	Total	1 Q	2 Q	1st Half	Total
Net Sales	1,597	1,720	1,203	868	5,389	1,083	1,285	2,369	4,760
Domestic	408	416	433	288	1,546	321	390	711	-
Overseas	1,189	1,303	769	580	3,843	762	895	1,657	-
Operating Income	8	39	△119	△192	△265	△91	15	△76	△25
Ordinary Income	42	31	△146	△160	△233	△94	0	△94	△55
Net Income	6	2	△380	△328	△700	△84	△11	△96	△90

2. Net Sales (by segments)

(Unit : 100 million Yen)

	FY2008					FY2009			
	1 Q	2 Q	3 Q	4 Q	Total	1 Q	2 Q	1st Half	Total
Electronic Components	832	983	668	435	2,919	604	757	1,362	2,670
AUTO	-	-	-	-	-	237	272	509	1,010
HM&I	-	-	-	-	-	367	485	852	1,660
Components	235	253	164	114	768	(184)	(228)	(412)	(830)
Communications	125	150	103	67	446	(83)	(92)	(176)	(346)
Peripheral products	217	355	232	117	923	(164)	(246)	(411)	(782)
Automotive electronics	254	223	167	136	781	(172)	(190)	(362)	(712)
Audio equipment	623	598	394	316	1,932	354	397	752	1,580
Logistics and others	141	138	140	116	537	173	187	361	725
Eliminations	-	-	-	-	-	△49	△56	△105	△215
Total	1,597	1,720	1,203	868	5,389	1,083	1,285	2,369	4,760

(Ref.) We changed the segment informations in Electronic Components Segment from FY2009.

3. Operating Income

(Unit : 100 million Yen)

	FY2008					FY2009			
	1 Q	2 Q	3 Q	4 Q	Total	1 Q	2 Q	1st Half	Total
Electronic Components	△9	20	△93	△118	△200	△51	15	△35	△15
Audio equipment	3	6	△39	△77	△106	△48	△8	△56	△30
Logistics and others	13	11	12	2	39	7	6	13	28
Eliminations	0	0	0	0	2	0	2	3	△8
Total	8	39	△119	△192	△265	△91	15	△76	△25

4. Capital Expenditures

(Unit : 100 million Yen)

	FY2008					FY2009			
	1 Q	2 Q	3 Q	4 Q	Total	1 Q	2 Q	1st Half	Total
Electronic Components	103	89	39	62	294	52	46	99	160
Audio equipment	31	29	22	18	101	13	10	23	43
Logistics and others	8	7	5	9	30	14	14	29	50
Eliminations	△0	0	△0	△2	△3	△1	△4	△5	-
Total	142	125	66	87	422	79	68	147	254

(Ref.) Estimate booked on the basis of order forecast including lease.

5. Depreciation Expenses

(Unit : 100 million Yen)

	FY2008					FY2009			
	1 Q	2 Q	3 Q	4 Q	Total	1 Q	2 Q	1st Half	Total
Electronic Components	47	49	36	39	172	30	25	55	109
Audio equipment	27	25	25	24	103	21	21	42	82
Logistics and others	6	6	6	3	24	5	6	12	22
Eliminations	△0	△0	△0	△0	△0	△0	△1	△2	-
Total	80	81	69	68	298	57	51	108	213

6. R & D Expenses

(Unit : 100 million Yen)

	FY2008					FY2009			
	1 Q	2 Q	3 Q	4 Q	Total	1 Q	2 Q	1st Half	Total
Electronic Components	35	39	32	30	138	29	23	53	89
Audio equipment	70	71	76	63	282	62	57	120	222
Logistics and others	0	0	0	0	0	0	0	0	0
Total	106	111	109	94	421	92	81	173	313

7. Inventories

(Unit : 100 million Yen)

	2008/6	2008/9	2008/12	2009/3		2009/6	2009/9
Electronic Components	453	435	378	323		315	313
Audio equipment	299	296	287	190		209	190
Logistics and others	7	8	9	7		8	6
Eliminations	-	-	△0	△0		△0	△0
Total	760	741	675	520		533	510

8. Employees

(Unit : Person)

	2008/6	2008/9	2008/12	2009/3		2009/6	2009/9
Electronic Components	23,277	23,904	22,465	21,182		21,274	21,121
Audio equipment	12,660	12,455	12,132	11,573		10,347	10,621
Logistics and others	4,594	4,740	4,881	4,901		4,941	4,917
Total	40,531	41,099	39,478	37,656		36,562	36,659
(Non Consolidated)	5,920	5,889	5,885	5,805		5,992	5,942

(Ref.) All figures exclude temporary employees.